



CASE STUDY FOCUS

# Industrial Cleaning & Support Services

TESTIMONIAL

*"When I think of an industry leader in maintenance services, I think of Groome. Their expertise across services and commitment to providing quality work at a fair price makes them our preferred partner for all our maintenance needs as well as outside the box projects."*



CLIENT

## East Coast Marine Terminal



BACKGROUND

Groome was called in to clean cranes for a long-time client. With extensive work experience across multiple maintenance service areas, the client was confident Groome would find the best solution.



OBJECTIVE

Cranes were shipped to the U.S. from overseas, and were greased at multiple points of production. These cranes needed extensive cleaning due to excess grease that now caused operational concern. The client turned to Groome because of the attention to detail provided during a past crane painting project.



SOLUTION

After an in-depth site walkthrough and meeting with the client, Groome provided a detailed specification on the project, including cleaning methods, cost and timeframe. When the proposal was accepted, Groome deployed a highly trained maintenance team during a holiday week to minimize the client's downtime.



RESULTS

The grease was removed and the cranes were cleaned and back in operation before the end of the holiday week, meaning there was no disruption in regular business operations. All work completed on time and on budget.